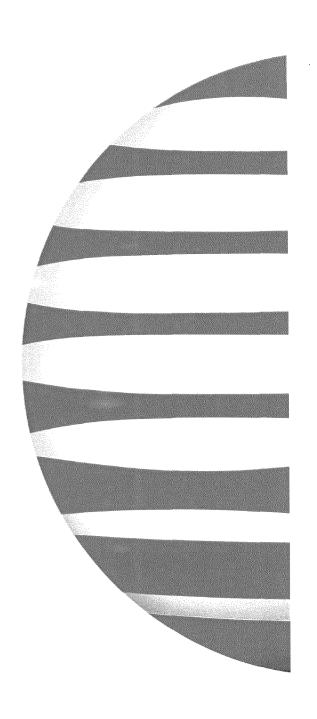
# Services over IP Network Evolution

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Power of IP: Any Device to Any Device Over Any Access Cordless Telephone Phone Laptop VoIP ((36))Router Cell Cable phone Phone Modem Connection Line VoIP **Gateway** Wifi IP Phone **PDA** DSL<sup>1</sup> Modem IP Networks/Internet WiFi Access Point DSL **ISP** Line Gateway **PBX** Cable Modem Gateway Phone Desktop Line IP Softphone **iPBX** Telephone (Gateway) IP Phone VoIP Telephone **Custom Dialer PBX** 

## Some Industry Trends

#### Data / voice distinction is blurring

- The Internet is increasingly being used for voice and data, including AT&T's phone-tophone IP telephony
- Many corporate packet networks run VoIP and TDM combinations
- LD and Local providers run VoIP for an increasing portion of total traffic
- Cable operators are offering VoIP and cable telephony services

#### Voice is becoming an application over IP networks

- The industry architecture for VoIP is to treat the voice packets and the signaling as applications on an IP network
- Innovative IP-based applications (call routing, integrated messaging, ...) are written for the IP network
- Phone numbers are going to be location independent
- Phone calls are going to be distance independent

#### Device functionality is converging

- Emergence of devices such as cell phones that are PDAs, SIP telephones that are also Java computing devices, WiFi handsets that are SIP endpoints
- Protocol conversion is happening directly in many CPE devices, not just "computers"

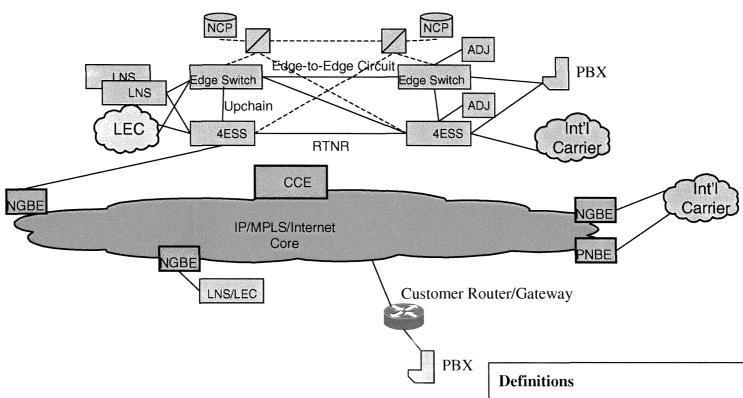
#### It is quickly becoming difficult to discern what a "phone call" is in the traditional sense

## AT&T's Approach to VoIP

- Voice over IP The early days
  - Learnings to improve reliability, operations and scalability
  - Network efficiency and availability of cost-based termination
  - Integrated access types
- Voice over IP Today's build-out
  - Infrastructure capital savings
  - Executing the build-out with equipment and systems on par with carrier-quality
  - Reach to native IP endpoints (cable, DSL, private line, VPN, IP-PBXs)
- Services over IP The Target: seeds planted for the industry's future
  - Value-added services based on direct IP connections to the network
  - A software-based platform for innovative third-party applications, devices and access types

AT&T is on a migration path to provide value-added services on a reduced cost infrastructure

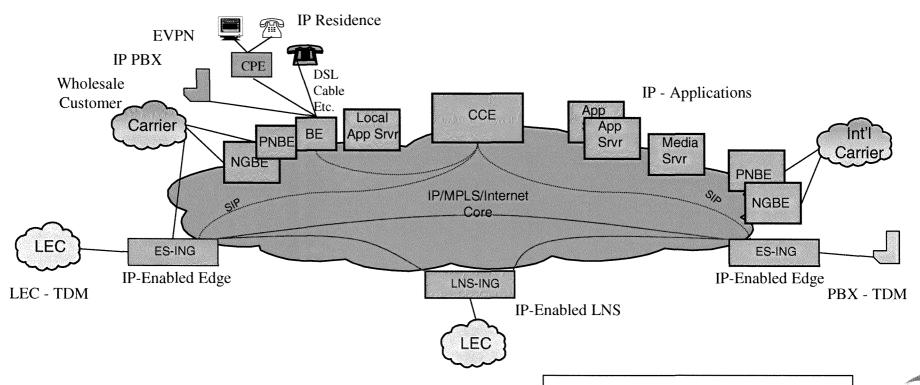
#### VoIP - The Early Days



Advanced Voice Features Across TDM VoIP transport with hop-on/hop-off

- BE Border Element
- CCE Call Control Element
- ING Integrated Network Gateway
- NGBE Network Gateway Border Element
- PNBE Peer Network Border Element

#### VoIP - Today's Build-out



Interconnect local, toll & international switches with IP Replace Adjuncts with Media Servers to reduce capex Interconnect private VPNs with public VoIP services

- Definitions
- •BE Border Element
- •CCE Call Control Element
- •ING Integrated Network Gateway
- •NGBE Network Gateway Border Element
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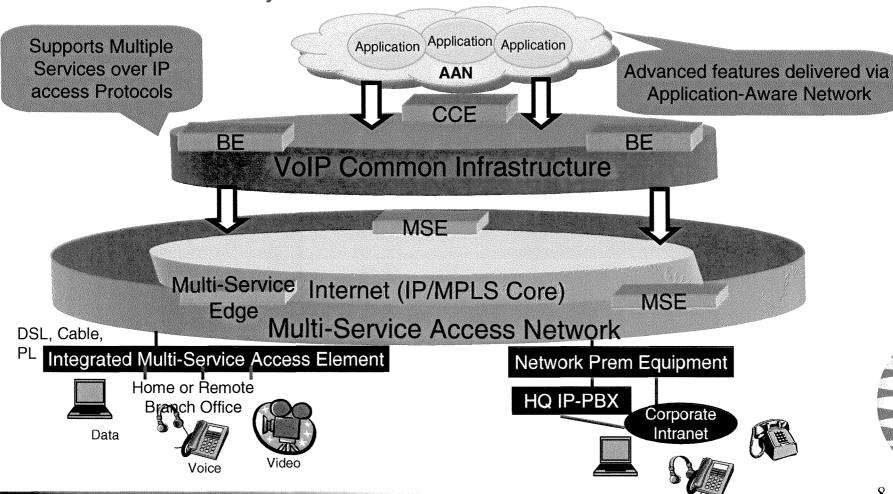
#### Voice Transformation to IP

- The AT&T Voice Network Big shoes to fill
  - 350M calls/day
  - <100 Defects per Million</li>
  - 10<sup>-5</sup> blocking
  - 200 Toll switches; over 130 Local switches; 15 International gateways
- Magnitude of Migration
  - Approximately 525K T1s connected to the LD network
  - Even more complicated than the industry shift to all-fiber networks and the digital conversion (due to VoIP protocol explosion)
  - Huge investment in VoIP network, systems and migration tools
- Industry perspective
  - Little investment being made in circuit switching technology
  - Investment in VoIP technologies and real-time, IP-based applications
  - Intelligent endpoints (not just black telephones) are emerging

## AT&T is undergoing a massive transformation to VoIP

#### Services over IP – The Target

- Secure, integrated voice/data/video access
- Extension of premise intelligence to reduce operations cycle time
- Innovative applications in the network based on standard protocols and service creation environment
- End-to-end resiliency to central office failure



#### Take-Aways

- Data / voice distinction is already blurred and will become completely indistinguishable in the future.
- Voice is increasingly becoming an application over IP networks.
- Device functionality (computer/telephone) is converging.
- Because of the FCC's de-regulatory policies towards VoIP, capital was available to begin the enormous task of integrating VoIP technology into carrier networks.
- Today, innovation and investment in VoIP is on the rise as the industry moves to an integrated IP platform. AT&T, for example, is undergoing a massive transformation of the Voice Network to IP.
- The FCC should continue its deregulatory policies on VoIP to provide carriers the incentive to continue that evolution and to ensure continued investment growth throughout the industry

## Top Ten Technology Trends

- IP Will Eat Everything!
- Broadband Will Be Common
- IP Will Ride Over Optics Directly
- Network Is Getting Smarter
- Data Will Move Into the Internet
- Home LANs Will Proliferate
- Security Is Critical
- Next-Gen Distributed Networking Is Growing
- Wireless Internet Will Be Big
- Application Development Will Be The Key